



Kalpana Unadkat

Partner

Mumbai

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Practices:

Corporate & Commercial
Corporate Governance
Mergers & Acquisitions
Joint Ventures

Education:

Solicitor, England & Wales (1999)
Solicitor, Mumbai (1995)
LL.B., Government Law College
(1993)

Professional Affiliations:

Bar Council of Maharashtra &
Goa
The Bombay Incorporated Law
Society
Law Society of England & Wales
Chairperson - Confederation of
Indian industry, Corporate
Governance Committee
(Western Region)

Kalpana Unadkat is a Partner in the Corporate and Commercial practice group. She is a qualified Solicitor registered with the Bombay Incorporated Law Society and the Law Society of England & Wales and is qualified to practice both Indian and English laws.

Kalpana specialises in cross border joint ventures and M&As, commercial contracts and corporate governance laws and offers practical solutions to clients on doing business in India. She is experienced in leading diverse teams in dynamic environments while achieving success in competitive markets.

Kalpana's practice has always been broad-based and she regularly advises multinational companies on their investments/ projects in India and has been a strategic advisor to global clientele from a range of jurisdictions including the US, UK, Japan, Canada, China and Australia.

Kalpana is also a well-recognised expert on Corporate Governance principles. She advises senior board members, executive and non-executive directors, and promoters on board effectiveness, particularly around the issues of corporate governance, leadership, organisational structures, and decision-making. She is also an independent director on the board of public companies (listed and unlisted).

She regularly acts for international companies and is recognised in independent guides as one of the leading lawyers.

Some of the clients Kalpana regularly advises include Expedia, Rockwell Automation Inc., Nippon Steel Limited, Russell Reynolds, Groupon, RSM McGladrey Inc., University of Reading, Dako CZ Group, Eris Lifesciences Limited, CMTA, Syntax, Edenred, Nichepharm Lifesciences Private Limited, etc.

Representative Matters

Recognitions & Accomplishments:

Recipient of the Chevening Scholarship - English and EC Commercial Law and Practice (College of Law, York (1997)

Corporate Governance Lawyer of the Year, India in 2019

Rising Women of the Year Award in 2019 by Economic Times and Spencer Stuart

Corporate Governance Lawyer for India Award in 2018 by M&A Today

Female Lawyer of the Year for 2017 by ACQ Global Law Awards

Women in Law awards by Lawyer Monthly in 2017

Women Super Achiever Award by World HRD congress in 2017

In her areas of expertise, Kalpana has represented many high-profile clients including,

- **Nippon Steel Limited** on corporate/ commercial matter in relation to its joint venture with Arcelor Mittal and its various ongoing projects in India;
- **Banijay Group** on corporate/ commercial matters in India;
- **Dako Group** on to their joint ventures with (i) Jupiter Wagons Limited, and (ii) Medha Group;
- **Groupon** on its India operations (corporate, commercial, and people-related matters);
- **Expedia** on its ongoing India operations (including corporate/ commercial, real estate, and employment related);
- **Edenred Group** on (i) sale of India pre-paid card business to Sodexo Group as a business transfer, and (ii) its India subsidiary operations (corporate/ commercial and regulatory matters);
- **Eris Lifesciences Limited** on (i) acquisitions of brand and supply agreement with Glenmark Pharmaceuticals Limited, (ii) acquisition of brand and trademarks of Dr. Reddy's Laboratories Limited, and (iii) its joint venture with M.J. Biopharm Private Limited to manufacture, market, and distribute human insulin and other potential pharmaceuticals products in India;
- **Oxford International Education Group** on 100% acquisition of (i) Mohit Gambir Education Private Limited and (ii) Eximmg Educational Consultants Private Limited through share purchase deal;
- **Symphony environmental Ltd.** on its joint venture with Indorama Corporation Pte. Limited;
- **Masubrakes** on the sale of its railway friction business to Wabtec Corporation by way of business transfer;
- **Airbnb** on its India operations (commercial and regulatory matters);
- **SnapOne** on its India operations (corporate, commercial, and employment-related matters);
- **G2** on its India operations (corporate, commercial, and employment-related matters);
- **Deoleo Group** in relation to the restructuring on its India operations;
- **CMT Association Inc** on its India operations (corporate/ commercial and regulatory matters);

- **Russel Reynolds Associates** on commercial and advisory matters for its India operations;
- **Tatratrucks** in relation to its India operations (corporate, commercial, and regulatory matters);
- **Syntax** on its operations in India (Commercial and Employment Advisory);
- **RSM McGladrey Inc.** on its joint venture in India and its operations; and
- A pro bona matter for **United Nations** on its "UN Women Gender Responsive Procurement Project."

Publications and Presentations:

- Kalpana is co-author of the research "**Women on Board**" and has been frequently quoted in newspapers for corporate/ M&A deals and corporate governance matters.